

Why are organizations moving to Cloud?¹

To Improve Performance and Scale

85%

To Leverage Unique Technologies and Capabilities

73%

To Fulfill LOB, Executive, and Developer Needs

64%

To Gain Cost Savings

35%

96% consider it important that public cloud vendors offer solutions that integrate with on-premises environments²

Barriers to Cloud Migration and Application Modernization



or convert your applications



over security and governance compared to on-premises



investments while modernizing applications





infrastructure to provide high availability without having to re-design their applications²

75% of respondents expect public cloud

shortages with regard to cloud adoption⁴

86% of enterprises are facing skills

VMware Cloud on AWS

Fast, cost-effective and low-risk path to migrate

Remove these barriers with

and modernize your applications in the cloud



Cost-Effective No application re-factoring or

re-architecting needed during migration



No retraining of staff or revamping of operational processes along with

Simple & Consistent

unified operations



Familiar and proven VMware environment and AWS expertise

Low Risk

in operating global infrastructure



Fast Bi-directional, large-scale, live

application migration to minimize disruption plus the ability to scale capacity in minutes

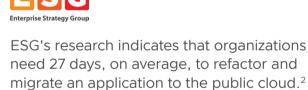




DevOps ready unified infrastructure platform that supports Kubernetes,

Modern

virtual machines, and provides optimized access to AWS services



At this rate, it would take 7.4 years for a VMware customer to migrate 100 applications.

Migration and Modernization Benefits

Why spend more money and time?

Migrate to VMware Cloud on AWS



Simplifies & accelerates speed of migrations Reduces cost of migrating applications

Minimizes complexity & risk of transition

- Extends value of existing application investments
- and reuse of existing tools and skillsets
- Compelling TCO and investment protection · Maximizes use of existing skills, tools and processes with consistent

Accelerates modernization efforts with seamless integration capabilities



Supports established governance and security policies Enterprise-grade capabilities including availability,

operations

Hybrid Cloud Benefits

- performance, manageability and security DevOps ready unified infrastructure platform that
- application modernization Powered by VMware Cloud Foundation for consistent infrastructure

optimized access to over 170 AWS services for

supports Kubernetes, virtual machines, and provides

IHS Markit



VMware Cloud on AWS, powered by VMware Cloud Foundation, is VMware's premier hybrid cloud solution. Learn more about Cloud Migration Learn more at the **VMware Cloud on AWS website**



Watch **VMware Cloud on AWS Overview**

<u>Get started now</u> with VMware Cloud on AWS

- 1. VMware Core Metrics Survey, 2019 (N=600)
- 2. Hybrid Cloud Trends Survey, The Enterprise Strategy Group, March 2019 (N=309)
- 3. IDC Business Value Snapshot, sponsored by VMWare, The Business Value of VMWare Private Cloud, 2019 4. 451 Research: Cloud Trends in 2020: The Year of Complexity and its Management, January 2020 451 Research, part of S&P Global Marketing Intelligence, does not guarantee, warrant, or endorse the products or services of any firm, organization, or person.

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